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The objective of the event is to provide a **platform** for corporates to:

- **Interact** directly with each other
- **Identify** potential areas for developing solutions in **collaboration** with fintechs and BNP Paribas
- **Share** problem statements related to new product / sales and marketing / process engineering / automation at fintechs and **explore** possible solutions

The event will be hosted by **Rupa Balsekar**, Head of Transaction Banking BNPP India. She has helped the business grow multi-fold under her leadership. She was responsible for spearheading the focus on technology for the Delivery of Industry First solutions in Cash Management & Trade for the benefit of our corporate clients.

17:30 – 17:35

Opening address

Aymar De Liedekerke Beaufort (Head of territory, BNP Paribas India) will open the event. He has been with BNP Paribas for 30 years and in charge of the bank's India branches and CIB since December 2019. He has previously headed the bank's operations in Vietnam, Czech Republic, Slovakia, Hungary and South Eastern Europe.

17:35 – 17:45

First Key note speaker

Bipin Preet Singh is the Managing Director, Co-Founder, and CEO of MobiKwik. He founded MobiKwik with a vision to transform the digital payments landscape in India. Bipin is a product enthusiast who loves good tech and smart engineers, he has 20+ years of experience in technology, payments and financial services. He will talk about his entrepreneurial journey.

17:45 – 17:55

Second Key note speaker

Srinivas Jain is Executive director & Head of Strategy of SBI Funds Management. Their mission is to provide best in class investment management expertise to investors, SBI FM is building products, solutions, and tools from small retail investors to sophisticated global institutional investors. He is a Co Chairman at the Fintech Converge Council (FCC).

17:55 – 18:15

Fireside Chat – Fortum x Pine Labs

Topic: Delivering innovations with co-creations: Corporates, Fintechs and Banks

Tanya Naik, Head of Online and Omnichannel Business of PineLabs India will discuss along with **Prashasti Tripathi**, Manager – Products and Services of Fortum Charge & Drive India, their journey and on a solution that earn an Adam Smith award in “Best-in-class Treasury Solution”. The moderator will be **Nishant Kukreja**, Regional head for TB Sales (West), BNP Paribas India.



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18:30 – 18:50

Panel Discussion – Broadridge x Plug And Play

Topic: Leveraging the India Start-up ecosystem: Opportunities for Corporates

Vinayak Naik, SVP Consulting and Professional Services, Strategy, Marketing, Sales and Solutions from Broadridge will discuss their perspective as they are setting an innovation lab in India along with **Anton Bahtinov**, a Senior Partnership Manager from Plug and Play Tech Center, the largest innovation platform in the world. The moderator will be **Dilkhush Cooper**, Head - Business Development & Strategy, BNP Paribas India.

18:50 – 18:55

Closing remarks

Sanjay Singh, CEO of BNP Paribas India, will close the event. He joined BNP Paribas Securities India in 2013 and later led its transformation into an integrated player with widely expanded offerings. In 2018, he became Head of Global Markets India. Sanjay has had a 25 year career across financial institutions including Credit Suisse, Crédit Lyonnais and UTI.

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