



BNP PARIBAS

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BIOGRAPHY

JOSEPH MALLEY

**Head of Financial Institutions Coverage
Americas**



Joseph Malley is the Head of Financial Institutions Coverage Americas and a member of the Americas Executive Committee.

In his role, Joe is responsible for leading and building global relationships with asset managers, banks, insurers, official institutions and financial sponsors. He also represents the region to the Global Financial Institutions Client Executive Board.

In 2001, he joined ABN Amro to build its business with North American insurers and retained those responsibilities through RBS' acquisition of ABN AMRO in 2008. Joe joined BNP Paribas in August 2009 to manage the firm's relationships with banks and insurers in North America.

Prior to assuming his current role in November 2014, Joe began his career in 1982 with Chase Manhattan Bank, progressing through a series of financial, audit and management positions until joining the Insurance Investment Banking team in 1993.

Joe holds a B.A. in Finance from The Catholic University of America and an MBA from Fordham University's Gabelli School of Business.